

SimpleFi SAP Analytics Cloud Win Announcement: Sales Incentive Plan App Upgrade

Large, North America
Perimeter Access Company

Company Background:

- **Headquartered:** Chicago Area
- **Industry:** Perimeter Access
- **Project Duration:** 8 weeks
- **Project Scope:** SAP Analytics Cloud Sales Incentive Plan App deployment



Background:

Client approached SimpleFi looking for SAP Analytics Cloud expertise to build their 2023 Sales Incentive Plan solution that was experiencing significant changes besides avoiding complicated maintenance. SimpleFi demonstrated an alternative approach to the existing process that would increase flexibility throughout the plan year and when changing plans year after year without sacrificing performance.

Project Approach:

A quick turnaround is needed to have the application fully implemented for the next plan year. Working closely with the Client team in design and testing will be essential to project success. Emphasis will be placed on ongoing flexibility of the application, which in turn will in turn foster enhancements to performance.

Deal Participants

SimpleFi Client Partner: Dan Skiendziel

SimpleFi Sales Lead: Jon Essig